

Introduction to Credit Risk Assessment

including credit application processing

Pro-active, upfront assessment of credit risk and an appreciation of the basics will improve your ability to manage credit risk.

What will you gain?

- Understanding on how to make decisions based on credit risk.
- The ability to improve the profitability of your organisation.
- Post-course assignment if you're interested in getting qualified.

Who is it for?

The training is designed for credit professionals who have recently taken on business to business risk assessment duties or those requiring appreciation of the basics of credit risk.

What will it cover?

- The fundamentals
- Who are our customers?
- New account applications
- Reading status reports and company accounts
- Methodology of credit scoring
- Decision making
- Processing orders
- Measuring our success

Assessment

Questionnaire six weeks after training so you can check progress with your action plan.

Opportunity to complete an assignment to gain a Level 2 or Level 3 award in credit risk assessment or credit application processing (both worth 3 credits) in January, June or October.

Duration	1 day
Cost	£310 + VAT CICM member
	£390 + VAT Non-member
Code	S180
Recommended next courses:	
Credit Risk Analysis	
Financial Analysis	

Training options



Open training



In-company training

**OPTIONAL assignment towards
CICM Certificate in Credit Management**

“ Easy to understand from a fun and knowledgeable trainer. ”
Credit Controller, IT

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