

Credit Policy Workshop

Develop your ability to think strategically and improve processes, reporting and people management with this programme.

What will you gain?

- An understanding about what makes a successful credit policy.
- Skills in writing and implementing credit policy.
- Useful advice if preparing for Quality in Credit Management (CICMQ) accreditation.

Who is it for?

The training is designed for credit managers or those aspiring for management roles. The programme provides useful support for the Level 5 Credit Risk Management unit.

What will it cover?

- How to prepare an outline proposal for a credit policy
- How to implement a written credit policy
- Key elements – ensuring the right wording and features are included
- Identify external and internal factors affecting policy and procedures – examine pitfalls and current legal issues
- Credit policy as an investment tool – strategies to influence and drive improvements within a organisation
- How to obtain 'buy in' from other departments

Assessment

Questionnaire six weeks after training so you can check progress with your action plan.

Duration 1 day

Code S362

Recommended next course:

Credit Management Strategies

Training options



In-company training

“ Very useful day. Good advice and helpful tools to enable update of our credit policy. ”

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The Recognised Standard

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