

Credit Management in a Nutshell

Access best practice advice about credit management without having to leave your desk from this interactive training webinar.

What will you gain?

- Good introduction to the world of credit management.
- Increased understanding about all aspects of credit control.
- Post-course assignment if you are interested in getting qualified.

Who is it for?

Ideal overview of credit management for somebody new to the role or a more experienced collector who is looking to move into a more senior role.

What will it cover?

- Credit policy
- Internal customers
- Risk assessment
- Protecting the debt
- Measuring performance
- Query management
- Collection strategy
- 10 Top Tips

Assessment

Opportunity to complete an assignment to gain a Level 2 or Level 3 award in cash collections (3 credits) in January, June or October.

Duration 45 minutes

Cost £87 + VAT
CICM member

£97 + VAT
Non-member

Code WEB1

Recommended next courses:

Telephone Collections

Develop your Credit Control Skills

Negotiation and Influencing

Training options



Webinar

“ I feel that I understand better now how my work fits in and am keen to further my career in credit. ”

Credit Controller, Control Systems
Manufacturer

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