

Credit Team Leadership

Transform your credit team leadership with this programme. The training gives you the opportunity to reflect on your issues and learn from a host of team leadership tips and techniques.

What will you gain?

- Time for personal reflection and knowledge about a range of techniques.
- Improved ability to lead teams and raise performance.
- Post-course assignment if you are interested in getting qualified.

Who is it for?

The training is designed for seasoned team leaders and those new to the role.

What will it cover?

- What is working/what is not
- Responsibilities
- Authority levels
- Evaluations of strengths and weaknesses
- The communication toolkit
- Developing the relationship
- Conflict of management
- Negotiation skills
- The close
- Checklist for success

Assessment

Questionnaire six weeks after training so you can check progress with your action plan. Opportunity to complete an assignment to gain a Level 2 or Level 3 award in Business Solutions through Creative Thinking (6 credits) in January, June or October.

Duration 1 day

Cost £310 + VAT
CICM member

£390 + VAT
Non-member

Code S352

Recommended next courses:

Advanced Credit Risk

Debt Recovery through the Courts

Advanced Debt Recovery through the Courts

Insolvency and Bankruptcy

Managing your own Small Claims

Training options



Open training



In-company training

**OPTIONAL assignment towards
CICM Certificate in Credit
Management**

“ I have a much better understanding of credit management now and useful tools to try out at work. ”

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The Recognised Standard

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