

## Debt Recovery from end to end

Gain an overview of debt recovery process from a leading expert to find ways to improve your current processes. CICM can deliver this programme for consumer or commercial debt recovery.

### What will you gain?

- Understanding about debt recovery from end to end.
- Ability to minimise losses and use third parties and legal proceedings to best effect.
- Post-course assignment if you are interested in getting qualified.

### Who is it for?

The training is designed for credit managers and credit controllers who are responsible for debt recovery. CICM can tailor the training for consumer or commercial debt recovery.

### What will it cover?

- Terms and conditions of trading
- Credit policies and debt recovery
- Pre action searches and enquiries
- Tracing and other enquiry agents
- Data Protection Act issues
- Telephone collecting
- Debt recovery letters
- Maximising the claim
- In house or external debt collection agency or lawyer – which is best?
- Disputed debts
- Obtaining and enforcing a judgment
- Use of insolvency as a debt collection tool

### Assessment

Questionnaire six weeks after training so you can check progress with your action plan.

**Duration** 1 day  
**Cost** £310 + VAT  
CICM member

£390 + VAT  
Non-member

**Code** S147

**Recommended next course:**

**Debt Recovery through the Courts**

### Training options



Open training



In-company training

**OPTIONAL assignment towards  
CICM Certificate in Credit  
Management**

Opportunity to complete an assignment to gain a level 2 or level 3 award in debt recovery (3 credits) in January, June or October.

[View and Book Scheduled Courses](#)

[Training Directory](#)

**The Recognised Standard**

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